



June 10, 2009

2009 Dematic Bargaining Unit Retiree Medical and Dental Plan Changes

Dear Current Retiree:

The challenging economy and the competitive pressures we are facing require us to re-evaluate all Company cost items. One of the many cost items we are reviewing is the cost to the Company of providing to our current retirees medical and dental coverage. Our commitment in the labor contract with UAW Local 1485 was to provide such coverage and premium sharing "through the term of this contract". See Paragraph 156. That labor contract has expired on June 10, 2009 at 7 a.m.

We have had meetings with the Union about the contemplated relocation of the Grand Rapids Manufacturing facility to Memphis, Tennessee, and the cost advantages of such a move. In those meetings, we have informed the Union that it is the Company's plan to work directly with our current retirees in achieving the necessary cost savings. We are open to considering all options which result in real savings.

There will be no immediate change in our current retirees' medical/dental coverage or cost with the expiration of the labor contract. We will communicate with our current retirees in advance of any changes in coverage and cost so that they can make the best decisions for their particular circumstances. As a current retiree, you may want to consider the following questions in your general review of insurance options available to you:

- 1) Do you have other insurance options available, for example through your spouse or as retired military personnel?
- 2) For retirees older than 65, are Medicare Parts A, B and D coverage sufficient for your needs?
- 3) Do you have a Health Savings Account which may be sufficient for your needs?

We plan on holding a meeting for our current retirees at our facility located at 507 Plymouth Avenue, NE, to explain and answer questions. Our current retirees will be receiving separate notice of that meeting.

In the interim, if you have any questions, please contact Sydney Thompson, Benefits, at Dematic Corp.,

Sincerely,

Herb Fitton
Human Resources