

Dematic expands Midwest sales office

by Lynn Stevens | Business Review Western Michigan

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Dematic Corp., a conveyor system manufacturer, has relocated its Midwest operations office to Lisle, Ill., and expanded operations in the Chicago area. The company's North American headquarters remain in Grand Rapids.

As part of the new office relocation, the company promoted Brad Bijonowski to general manager, Midwest operations. He joined Dematic in 1990 as a project engineer and most recently worked at Dematic's Southwest operations office.

Another veteran of both Midwest and Southwest operations, Steve Hagenbuck, was promoted to the newly created position of regional sales director. He will work with Bijonowski and sales teams at both the Midwest and Southwest operations offices.

The organizational changes and expansion of the Chicago-area office will better align the company with its plan to gain market share, Rob Bork, Dematic's senior vice president of sales and marketing said in a prepared statement.

What is now Dematic Corp. North America began in Grand Rapids almost 70 years ago as Rapistan. Over the years, Rapistan conveyors evolved from gravity conveyors to automated, modular conveyor and sortation systems.

Dematic Corp. has more than 10,000 systems installed worldwide in warehousing and distribution operations. The company also creates proprietary software to run its conveyors and sorters. It has facilities in 22 countries.